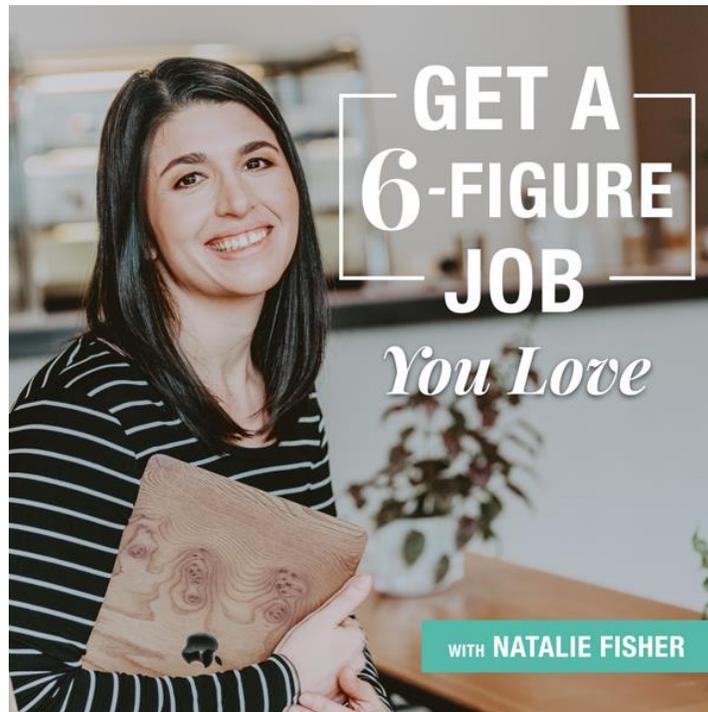


## **BONUS: Your Questions Answered about the Six-Figure Curriculum**



### **Full Episode Transcript**

**With Your Host**

**Natalie Fisher**

[Get a 6-Figure Job You Love with Natalie Fisher](#)

Hey, there. Welcome to the Get A Six-Figure Job You Love podcast. I'm your host, Natalie Fisher. I'm a certified career mindset coach who also happens to want to skip all the BS and get to what it really takes to create real results for you in your career. On this podcast, you will create real mindset shifts that will lead to big results and big changes in your career and your income. No fluff here. If you want to get a six-figure job you love and create real concrete results in your industry and make a real impact, you're in the right place. Are you ready? Let's go.

Hello, hello. Welcome to a bonus episode of Get A Six-Figure Job You Love. Today, we're going to talk about my program because it has come to my attention that a lot of you don't know that I have a program. Now, I think I talk about it a lot, but I still get people reaching out to me saying, "How can I work with you?" And I would like to provide that information all in one spot and help you to decide by answering any questions that you have, because I've gotten a ton of questions on the program. And I'd like to kind of just talk about whether or not this is a right fit for you depending on what questions you have. So let's jump in.

So the program is designed for anybody who is currently looking to change jobs, increase their level of responsibility, their level of pay, been in a job they don't love for a while, looking to make a change, haven't really been able to make that change on their own. So perhaps you've been going to interviews and not getting offers and you don't know what you're doing wrong. You don't really know why. You know you're qualified and skilled because you keep getting the interview, but you're not sure exactly what's going on. So you need some help. And that's what I do. That's the whole point of creating this process and this program. And I've been working on it for years and years, and I know that it's amazing and that it works. And we have constant results coming out of there every single week.

I want to help you make the decision on whether or not this is the right next step for you. So that's who it's for essentially, and who it's not for would be anybody who is currently in a role that they love, and they want to advance in that role. They want to build their self confidence, create more results and make an impact in that role that they're in right now. This program is more for you if you're interviewing. You're looking for opportunities, you want to find the right opportunity. It's really important to you that you find the right thing for you. You don't just want to jump from the frying pan into the fire, and you want to be really intentional about your career and you want to get exactly what you want. And you want to get clear on what you want first.

In some cases, people don't really know exactly what they want yet, and I help them figure that out inside the program. So that's who it's for and who it's not for. Pretty clear. So for you, if you are considering joining and you're like, "Yes, this is me. That sounds just like me." And you're hesitant about joining the program because I understand it's an investment. You're going to make a \$2,000 investment. You're going to get \$100,000 back at least in your next move because the program will guarantee to get you into a six-figure role.

If you're already in a six figure role, the program will help you to get into a better, more aligned, more culturally sound six-figure role, or a higher paying six-figure role. So if you're not making six figures yet, that's fine. If you already are making six figures, that's great. It's not really relevant. It's just a matter of making that change. And your desire is to either be in that six-figure realm, or to be higher. Like maybe multiple six figures or 150K. Some clients making up to 200, 300K. You can make up to 500K working for someone else.

So there's limitless opportunity there, and that's completely fine. This program is foundationally based to help you to move into a better role and nail that interviewing process, that hiring process starting with you, right, and why that's not happening for you. And the people that have gone through the program, they are people who are capable. They know what they're doing. They have results. They know they're doing great in their role, or they've been hired into a role, but they've outgrown it.

They're not loving it anymore. There's no growth there for them anymore, and they want to move. So this can also help you if you are wanting to transition into a higher role in the same organization, but that doesn't look like it's happening. And so you might have to look outside of that organization. I will help you do that as well.

So that is essentially who this program is for, so that we're really clear. So if that sounds like you, and you're like, "Yeah, it sounds great, but I'm just not really sure." Then I want to address your questions. So the first question that I get a lot is, "What if I don't live in the US, or what if I live in a different part of the world? Will this work for me?"

So I'm really glad that people are asking that because we do have people from all around the world inside this program. And some people have clients from Dublin, Paris, Australia, UK. So all around. And the reason why the program definitely will work no matter where in the world you are is because it is based on timeless, foundational mindset principles. So just like the program is an industry specific, like I don't specifically serve business analysts, or I don't specifically serve accountants, or we have people from all industries in the program, it serves people from around the world because it is the foundational mindset that I give you to be able to confidently interview and get offered the role that you want. Right?

So that's why it doesn't matter where in the world you are, because we tackle your mindset. And from that mindset, you will [geniusly 00:06:17] get to where you're going. I promise you. I will give you the exact mindsets that you need. And also we have lots of testimonials from people who have taken the program from different countries around the world and they can attest to the fact that it doesn't matter where in the world you are. That's not going to be your make or break in the program.

Another great question talk about make or break is what would be the reason for somebody to not get results in this program? So I had somebody ask me this before they signed up and I thought this was a great question too. So why would somebody not get results? So the answer to that is if they didn't do the work, if they didn't show up, if they didn't log into the portal, if they didn't start watching the videos, if they didn't show up for any calls, and if they didn't believe that they could.

So essentially, if you believe that you can get the result and if you sign up, you believe that you can otherwise, why would you spend \$2,000 if you totally didn't think it was going to work? Right? So if you sign up, that proves your belief that you can, right? So that's taken care of. And then secondly, it's about you showing up, right? Because yes, there's a lot of these programs online. And the secret to making them work is to show up and actually do the work.

I've had a lot of experience with a lot of programs where I thought I was showing up and doing the work and I wasn't getting the results, and it wasn't working, and I couldn't get further help, and I've had a lot of frustration with that, which is why I've developed my program in a way where that doesn't happen, which is why I have lifetime access. I have coaching support. I have all the support you could need. So you come, you have a question, you're stuck, you're going to get that support. All you have to do is ask for it. You have to be responsible to show up for it in order to get it, and then you can move forward and be just like one of the clients on my podcast, who is on the other side talking about how quickly their results came through, how they got it, what they did, how they thought, what shifts they had, because they came and they got what they needed.

So what you need is there. It's completely available to you inside. And I know that for a fact, because we keep getting these success stories coming in. And so you're just a click away from being one of those success stories as long as you show up and do the work. So it's like the program works, but as long as you work it. If you don't work it, it's not going to work. And that is the answer to why would someone not get results? Well, that's why.

So another question people ask is how much time does it take to be successful? So if it's lifetime access, how long does it take? So my answer is generally one to three months. If you're in there, you're doing the work, I would give it one to three months for you to be able to land that offer. So for some people, it has been two weeks. For some people, it has been four months. And when you are in there engaging with the work, it doesn't take you longer.

And the one thing I want to drive home is that however long it's taking you up until now, however long it's going to take you, it will take you longer without support. It will take you longer without insights. It will take you longer without having someone show you what you're not seeing. Right? Because the reason why you don't have it is because you don't know what you don't know yet. Right?

And if you don't know what you don't know yet, there's no way to know what you don't know unless someone else with a different perspective is able to show you that. Right? Nobody is really sitting around saying, "Oh, I know exactly how to get the six-figure job. I want. I just haven't done it yet." Nobody is really doing that, or we would've done it already. Right?

It's like, if you knew how to get those results yourself, you would've gotten them already. Because why wouldn't you, right? So that's why this program exists is for you to be able to take that information and apply it immediately. So a lot of the times people will sign up because they have an interview coming up the next day or they have an interview coming up and they really need some different kind of support. They need a different shift. They need to get into the right head space and they want to do that right away.

I'm not able to do short notice interview preps with everybody who asks me to, so I have prepared something even better, which is the interviewing module inside the program. And the interviewing module inside the program walks you through everything that I have taken my one-on-one clients through and my curriculum clients through. Everything that I've taken them through that has made them go off and be successful. And that is all in video format for you. So you can access it on demand right now.

So if you have an interview coming up and you really want some support, this will help you. Right? I've had so many people who have just been like, "I have an interview tomorrow. Can you coach me?" And I'd be like, "You know what? I can't because I don't have the capacity to coach everybody on such short notice. Sign up for the program, get in there, do the interview module, and you'll have everything that we would've had discussed on a coaching session." Because that's how I've coached for so many hours that I know exactly what the mindsets are. And there's a list in there of how you need to think in order to land that role.

You can make your money back on this program like in a week if you sign up, go through the interview module, use and apply what you learn, get the job, get your paycheck, your increased salary paycheck, and then you have made your money back on the investment already. So that's a way that a lot of people use the program.

Another thing that people ask, "Well, I'm in IT, or I'm in finance, or I'm in business analysis, or I'm a project manager, or I'm a data scientist, I'm in marketing." They'll tell me what the industry they're in and they'll be like, "I don't know if this really applies to me." So I have not made the program industry specific. It is not specifically for any industry. And I don't believe that it matters what industry you're in because it is the mindset applied.

So I had a few legal professionals, lawyers come into the program and they also need help with their interviewing. And in the beginning it was like, people would ask me, "Well, have you helped someone with this specific type of job before?" And in the beginning, it's like, "No, I hadn't helped somebody with that specific type of job before, but I knew how to interview. The interviewing was actually conveying

that value. And I was really good at that. So I was able to help people no matter what industry they were in."

So I didn't want to limit it that to just one profession, because I thought that would be a disservice for everybody who could benefit from this work. So now it doesn't matter what industry you're in, this program will work for you. Here's another thing people will often say. They will say to me, "I need help knowing what my value is." They might say, "I've procrastinated making a change because I don't know how, or if it's really possible. Or I really struggled in rejection with rejection in the past, is this going to work for me? I've bombed interviews in the past. Is this going to work for me?"

I don't know what they want to hear from me. People don't understand what I offer or how the value that I present is different. They don't understand. So this is what people say when they haven't addressed or don't know how to address the root problem of what's going on with them. They don't know how to solve the root problem. And so they're going to continue to go down that same path. This is what I hear smart, capable people saying to me all the time. They're like, "I just don't what my value is. I'm not really clear on it. I know I've done this stuff, but my work should speak for itself."

They're like, "Can't they just see what I've done? Don't they just know. Right?" And even though they know how to get results in their industry, they're very good at what they do, they have this underlying belief that their work should speak for itself. Right? So they're not really going at out of their way to sell their value because they're not clear on it in the beginning.

So they might be saying, "Yeah. What I did is not really that big of a deal." So what coaching does and what happens inside the program is you actually understand what your unique ability is, how that tangible value of what you've done in the past and your future potential, what that's going to be like for an employer and why they're going to want to hire you. So you'll walk away with crystal clarity on understanding your unique value and your unique ability. And then you'll stop procrastinating.

So what's going to happen is your purpose is going to become your fuel. The work that you know that you do really well is going to become your fuel and it'll move you forward. Because when you know how valuable you are, you don't have a problem moving forward. You don't have a problem taking action, right? So when you can solve big or little problems for organizations and you can see exactly how you do that, your energy skyrockets, and you go and you go to work to want to help people solve their problems. It's pretty magical.

And then what happens is you go from fearing, "I don't know what they want me to say." You'll think of yourself as being capable and being somebody in demand, being somebody who doesn't have to worry about what others want to hear because you know that you have something powerful and valuable to share. You'll feel capable and in demand. Right? I can tell you that once people have gone through my program, once a very capable professional who knows how to produce results has gone through my program, they don't feel scared of offering that value. They don't feel scared of answering questions. They don't feel afraid that they might not know what to say. They won't feel afraid of judgment from others. They're just going to feel safe and powerful and congruent when they're delivering their answers and their stories. And when they're talking about themselves.

So they're just not worried about what people think of them anymore. So what happens is it's like you need to have that new perspective and you can't have that on your own, or you would've already gotten it. Right? Let's just say you'll never get it. That's why people take so long. That's why you see people saying, "I've been rejected, rejected, rejected. And then I finally got the job." And they've posted 100 rejections. They're like, "Rejected, rejected, rejected."

It's like you could have skipped a lot of those rejections if you had evaluated, had the shifts that you needed to have earlier on, gotten into the right head space when interviewing, had the thoughts that

were going to work for you aligned. You could have skipped 100 rejections. And they miss a lot when they write that. And then at the end, they're like, "Never give up." It's like, "Well, yeah, never give up is part of it." But you put in a lot of effort that you didn't need to put in, right? So when you're talking about your value, you really need to make sure that that value is solid income and grew it in you first.

Here's another thing people are concerned about. They will say, "Will I get lost in the group? Will I not get the support that I need? Because with so many people, how are you going to coach everybody?" So the beautiful thing about the program is that this is not created equally like other programs. A lot of clients come wanting to invest and join, but they're scared because they have some fear around maybe the last program that they joined, where their results were below average, or they didn't feel like they got the result that they should have gotten... And I've been there and I've done the same thing, but here's the thing.

I'm not going to tell you that my process is different. I'm going to tell you that I'm going to change how you think in order to get results in my program. Right? And if you had this same process, when you took the other program, you would've gotten results in that program too. Because it's not about the program.

It's about your mindset in being able to get results. It's about your capability to make something work for you. So I essentially show you how to make any program work for you, not just mine. But this is a key thing that programs don't do. They're not going to show you how to make it work. They're just going to be like, "Here's the strategy. Go do it. If it works, great. If it doesn't, you're on your own." Right? And that's not what I do. I know because I went through a lot of strategies that, quote-unquote, did not work because I didn't have the mindset.

I did not have an aligned mindset to make them work. And so that's what I teach. You get all that inside the program. So I'm going to say it wasn't that program's fault. And I'm not saying that mine is better. I'm just saying that I will give you the teachings that you need, the mindsets that you need to make any program work for you.

Because there's a difference between somebody who signs up for a program, makes it work, gets the results, and then somebody who signs up for a program, does all the things and doesn't get the results, right? They're two different mindsets involved. One that works. One that doesn't. And now there's going to be that person who didn't get the result thinking, "Oh, I invested before. It doesn't work. I don't want to invest again. I'm scared." And then they won't. And then they won't ever get the results that they wanted because they never learned that important thing.

They never learned how to make a program work for them. Right? And that's where that stops with me. It stops right here in this program because I offer a money-back guarantee. So for some reason, and I've never had anyone ask for their money back, but for some reason, you're not able to go through the teachings to make that work, then I don't want you in the program anyway because I don't want you in there if you're not getting results, right? Everybody in there is getting results. So that's what I would offer to you if you're thinking. But I invested already and it didn't work. Well, you didn't know how to make a program work for you and that's okay. Not everybody does. I teach you that inside.

And here's another thing I want to say is people will come to me and they'll say, "I really want to sign up, but I'm just not ready yet. I need to do this or I need to do that. Or I need to get my husband or wife's buy-in first. I need to finish up this other thing I'm doing. I need to do this other certification. I need to get a degree. I need to get some more experience first. I need to save up the money first. I'll join later."

This is what I want to say about that. First of all, you can do that. It's fine. But is it working for you? You want to ask, honestly, is the later approach serving you in getting where you want to go? The problem with those reasons is that they may sound legitimate, but the truth is, there's a reason why you haven't

done those things already and move forward towards what you really want. There's a reason why those things have always stopped you in the past. And their fear. Those reasons are blockers that fear puts up. So it will take the willingness at some point, whether it be now or later, to be really honest with yourself, which not many people are willing to do because it's easier to avoid with later. Later tricks your brain. Makes it way easier.

You just think, "Yeah, I'll do it later." Because what happens is... This is how our brain works. It's like you see this opportunity to sign up and then you're like, "Yeah, I know. I think it's best to wait. I'll do it later when we have more money, when we have more savings. I need to get my husband on board or my wife on board." It only happens when you're avoiding something and it's easier to wait than to face it. Plain and simple. So we're avoiding looking at some critical thinking that we will eventually need to do. We're avoiding looking at something that's uncomfortable to look at.

We've made something really big and daunting in our brain. So say our brain says, "Let's just wait and deal with it later." And in that very moment, we get an instant relief. We're like, "Okay. I'll just do it later. I don't have to think about it right now." Then later and later. And then you wait and you wait some more. Avoid, maybe temporarily forget about it for a while. But the thing is it doesn't go away fully because there's always that nagging little voice in the back of your mind saying, "Yeah, I do need to do something about this though. I don't want to be here forever. I've got to make a change sometime."

So I want to ask you this. If you're in any of the following situations, in a job you don't want to be in anymore and a job you've outgrown, you've been planning your escape for a while. Every day you think about it, you put time and energy on thinking about how you'd rather be somewhere else. Maybe you're really bored. You're just done. You know it mentally. Maybe mentally you've checked out, or you don't mind your company, but you're underpaid. You've tried to get promotions multiple times with no luck. Haven't gotten a raise in a long time. You haven't really gotten any real answers from your manager. No real changes are happening and they haven't been for a while, and you don't see them happening on the horizon, if you're being honest.

Or you would like to do more. You just want to have a bigger impact and you know you can have a bigger impact. You want more. You want bigger. You want more fulfillment, more excitement, more money. And you've been in the same situation for two to three months or more. It's just going to take some courageous honesty on your part to face. Why haven't I actually done anything, right? Or why haven't I actually gotten the result? Which is exactly why the reason why you need to face it because the breakthroughs that you'll be able to create will result in the new job offer that raised the opportunity.

Because if you got to talk about the problem, you've got to address the problem of doing things later. Because the problem with saying, "I would love to join your program. I just have to list all the reasons why you're waiting for something to do it. Is the approach really working? Ask yourself, "I'm I really getting what I want from this later approach?"

And like I said not many people are really willing to look at that. So I'm just asking you to face it and be honest with yourself and stop avoiding because it could be costing you, right? If you get into the program now, and you're in your role, your new role between one to three months, and say you waited one to three months to sign up for the program or you waited longer, then that's the extra money right there that you would've been making in your new role. You're not making that money.

It's taking you extra time to make that extra money, right? It's taking you extra time to wait and decide when you could have been already in that role. Right? And it's costing you the extra time that you could be now working on your next promotion for your next race. And that's also something we do in the program. So after you've gotten your next six figure role, that's just the beginning. We're going to

work on your promotion next. We're going to work on what need to happen and how you're going to advance into the next step.

We're going to work out the next plan for you. So it's just the beginning. But the longer you wait, the longer that waits as well. So you could be working on getting your next promotion right now, or you could be staying where you are and waiting to get into the program to get your job up and then waiting to move from there.

So thinking about the compound money that you will be missing out on by not taking the action earlier. So I just want to ask you, is it possible you could be making a decision based on someone else's limitations because you want to protect them from your true potential? Maybe your husband or your wife or your partner's limitations, if they are not comfortable with you making the investment and you want to protect them. You're like, "Okay." Well, you want to protect yourself from doing something they don't approve of, but then you want to protect them from your true potential. Because what happens if you do get the results and you do get into that role and you do make the money back tenfold and you could be protecting them from how big you really are, right?

So you start to put yourself second again. A lot of people put themselves last. Or you're using your partner certification, saving money as a rationalization for your fear because you secretly doubt your ability to get results in this program. So uncomfortable to look at it. I get it. And the truth is unless you're the person who goes first, later will never come. So I've had people pass me by. They're in the same situation two to three years later and they come back and they do it, and they're like, "I really wish I did it sooner."

And at the end of this podcast, I'll play some words from some of my clients who believed exactly that. They thought, "I really wish I had done it sooner." Because that's how I know. So until you address this head on, because I know the procrastinating and the waiting thing is a big thing for a lot of people, until you address this head on, you'll continue to play safe and small. You'll be negotiating with yourself about why the right time is not now, always hanging around in the later land, when this or when that happens. And you'll have all these reasons, right?

You'll spend money on other things like additional certifications or other things that seem important, but don't actually get you the results. And you'll stay working for lower pay for longer working harder than you need to settling for things you didn't really want. And that's where you'll be until you address this. Right? So I'm just asking for you to be honest with yourself at all. So if this is resonating with you and you're like, "Yeah, I've had a lot of people say, 'Yeah, I know you were talking to me when you said that.'" Then you're not alone. I get it. And I've done it too. But I'm telling you on the other side of it is you feel empowered in control and like you're really making significant progress and it feels wonderful.

Inevitably you end up getting your role because that's what we do. So those are the main questions I wanted to address today. And I'm sure I'll be doing another episode with more questions that come in. I just wanted to let you know, I have a program. It's called the Six-Figure Curriculum. And if you're looking to get a new job, change jobs, make more money, make a switch for any of the reasons we talked about here today, please go to [www.nataliefisher.ca/start](http://www.nataliefisher.ca/start) and sign up now. Don't wait. I will see you in there. Cheers.

It's a marathon, not a sprint. Definitely, it's been at least... It was probably from the day I decided to move on to the day I took an offer, it was 10 months. I would tell you like I felt like I wasted six months. Like in all honesty, if I just had taken the plunge and started working with you much earlier on, I think this would've been just a quicker transition.

Financially, I'm stable. I've been having so much fun working with my team. If I would've done it all over again, I wish I would've found your program sooner.

I would just say, "Hey, just try it.": If you're thinking about it, and it's somehow speaking to you, even just a little, it's because it's speaking to you. It comes to you when it's ready. It's like the teacher is there when the student is ready or something like that. But just, I kind of look back and, "Why didn't I do this sooner? What was going on?" I wish I had done it sooner. Like I said, I'd been getting your emails for years.

Do it. It's a thing of don't wait. You need a coach for a lot of reasons in your life. But since we're talking about career, if you're going through a career change, and if you've been out for a while, with my case, go ahead and get the coach in the beginning of the process if you can. Stop wasting the time because I think I wasted a year before I contacted you. And if that had happened in the beginning, things may have happened or accelerated quickly for me than it did. But things happened the way it happened, but just do it. Stop contemplating and thinking like, "Well, what if this doesn't work out or that doesn't work out?" Just go ahead and do it.

Let me tell you, money was one of the biggest also things that I overcame. I negotiated for it the first time in my eight years of professional experience, which it was crazy. So ultimately I ended up increasing my income \$20,000.

Nice.

And I think without the program, I wouldn't achieve that. I would've probably stayed with it 10. And actually I had one possession that offered me the same that I was making. And when I was super doubtful, I was like, "Maybe I should take it."

You caught yourself. Yeah. So good.

Did you love this podcast episode? This is only a tiny fraction of the kind of breakthroughs, mind-blowing explosions and career upgrading, magical stuff that happens when you join the Six-Figure Curriculum. And it's all available to you right now. Join to get immediate access to the video modules and get started. And the kind of things that you'll end up saying are going to stick with interviewers for hours after they talk to you. They're going to be obsessed. They're going to perceive your value so much higher once you start seeing it yourself.

And when you join us before March 31st, you're going to get a hard copy of the Six-Figure Curriculum workbook mailed to you. Yeah, that's right, like in the mail. It's really satisfying to have that in your hands if you're anything like me, really like to have a tactile thing to work with. And if I might say it, it's not like any book you've really read. It's not like what you imagine. It's a deep, interactive, best friend, so to speak that will keep you on track and deeply focused in the work to land your premium offer in the next eight weeks or less.

I can't wait for you to get your hands on it. And if you're impatient like me, there's all the information for you to get oriented and get started right away. And you get immediate access to that as well as the live Zoom calls every week and the LinkedIn party that we're having inside the private LinkedIn community as soon as you sign up. I will see you in there. And remember March 31st, get your hard copy.